

## **HES**

# Consumer lending platform for one of the fast-growing fintechs in Europe

ID Finance success story

Learn how MoneyMan launched a microfinance lending business in 7 countries with HES Fintech.

Founded in

Markets

Team size

Type

Website

2012

Spain and EU

230

Consumer lending

idfinance.com

"HES FinTech has been our reliable technology partner since 2012. I believe much of our success is due to the well-architected HES LoanBox solution."



**Boris Batine**Co-Founder at ID Finance and CEO at MoneyMan

Client overview

## MoneyMan

MoneyMan, part of the ID Finance Group, started in 2012 as a short-term online lending service. Over the years, MoneyMan has played a crucial role in reshaping the lending landscape, particularly in markets with limited access to traditional financial services. As a key brand within ID Finance, a fintech company founded in 2015, MoneyMan operates in multiple countries including Spain, Mexico, and Brazil, addressing a massive demand for accessible credit.

Its focus on emerging markets made the company a major player in providing financial solutions to millions of people who lack access to traditional banking services. Through cutting-edge Aldriven risk management systems and advanced digital solutions, ID Finance processes loan applications in real time and offers accessible credit products to millions of customers across its markets.

Challenge

### 360-degree microfinance lending automation

MoneyMan, an innovative online lender, required a fully-fledged, flexible solution to automate the entire microfinance lending process and operating procedures. The system had to be capable of running high-performance scoring models in real time.

# A winning combo of top-notch features and enhanced security

HES FinTech provided a tailored lending platform to ID Finance, addressing their need for automation, scalability, and advanced risk management. HES LoanBox was built to support ID Finance's ambitious growth plans, enabling them to:

#### Automate loan approvals

HES FinTech's platform streamlined the loan approval process, reducing the time it takes for MoneyMan and other ID Finance brands to make credit decisions. This allowed ID Finance to handle thousands of applications daily with minimal manual intervention.

#### Advanced risk scoring

Leveraging AI-based analytics, the platform integrated with ID Finance's proprietary risk models to assess loan applications accurately, improving both approval rates and portfolio health in risky markets.

#### Scalability

As ID Finance expanded into new markets, the solution provided by HES FinTech easily scaled to meet increased demand. This ensured that MoneyMan's operations could continue to grow without disruptions.

#### · Real-time data processing

HES LoanBox integrates real-time data processing capabilities, allowing ID Finance to process applications and monitor loan portfolios efficiently across multiple countries.

#### Regulatory compliance

HES FinTech helped ID Finance stay compliant with various local regulations, ensuring that their operations were legally sound across multiple jurisdictions.

3 months

time-to-market

400K

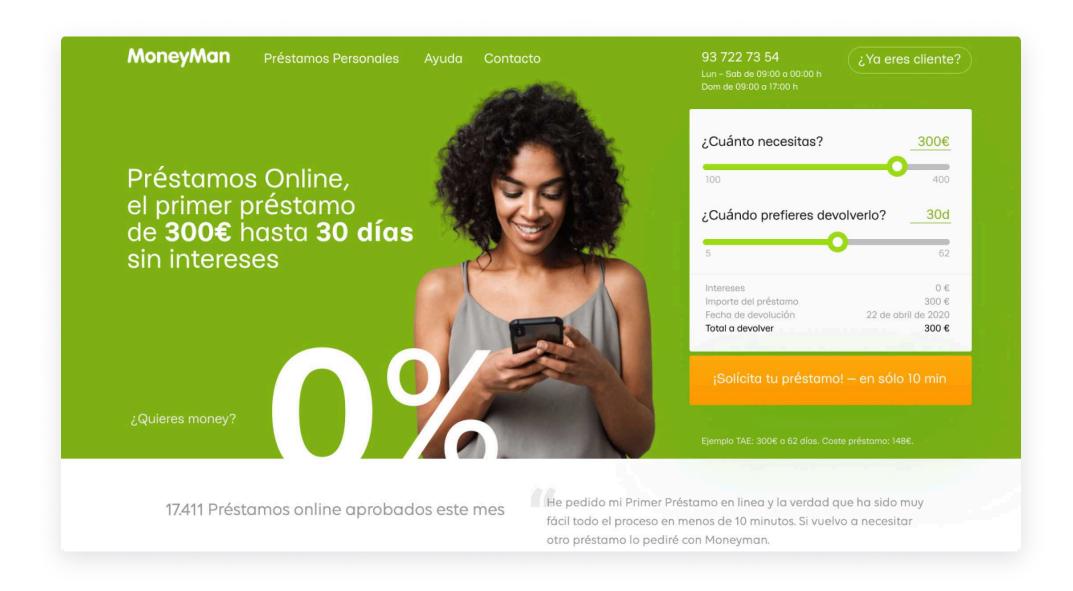
loans issued via the platform

20-30%

year-over-year business growth

# Technically equipped lending business operating worldwide

By 2024, ID Finance reached over 3 million users globally, with 40,000 new customers joining weekly. The fintech firm needed a scalable, flexible solution to keep up with this rapid growth—one that ensures secure, efficient loan processing and risk management in emerging markets, where data is often less structured.



HES FinTech and ID Finance have a long-standing collaboration that began in 2011, when Boris Batine and Alexandr Dunaev shared their vision of launching the first online payday loan (PDL) platform. Within just three months, HES LoanBox was developed to support the core logic, workflows, and all business processes essential for the company's operations.

# Thank you for your attention!